

# Interactive Video

Just Performs Better!

[jackandcharlie.be](http://jackandcharlie.be)



# Why?

Technology is an undeniable part of our society.  
Every day we are surrounded by screens.

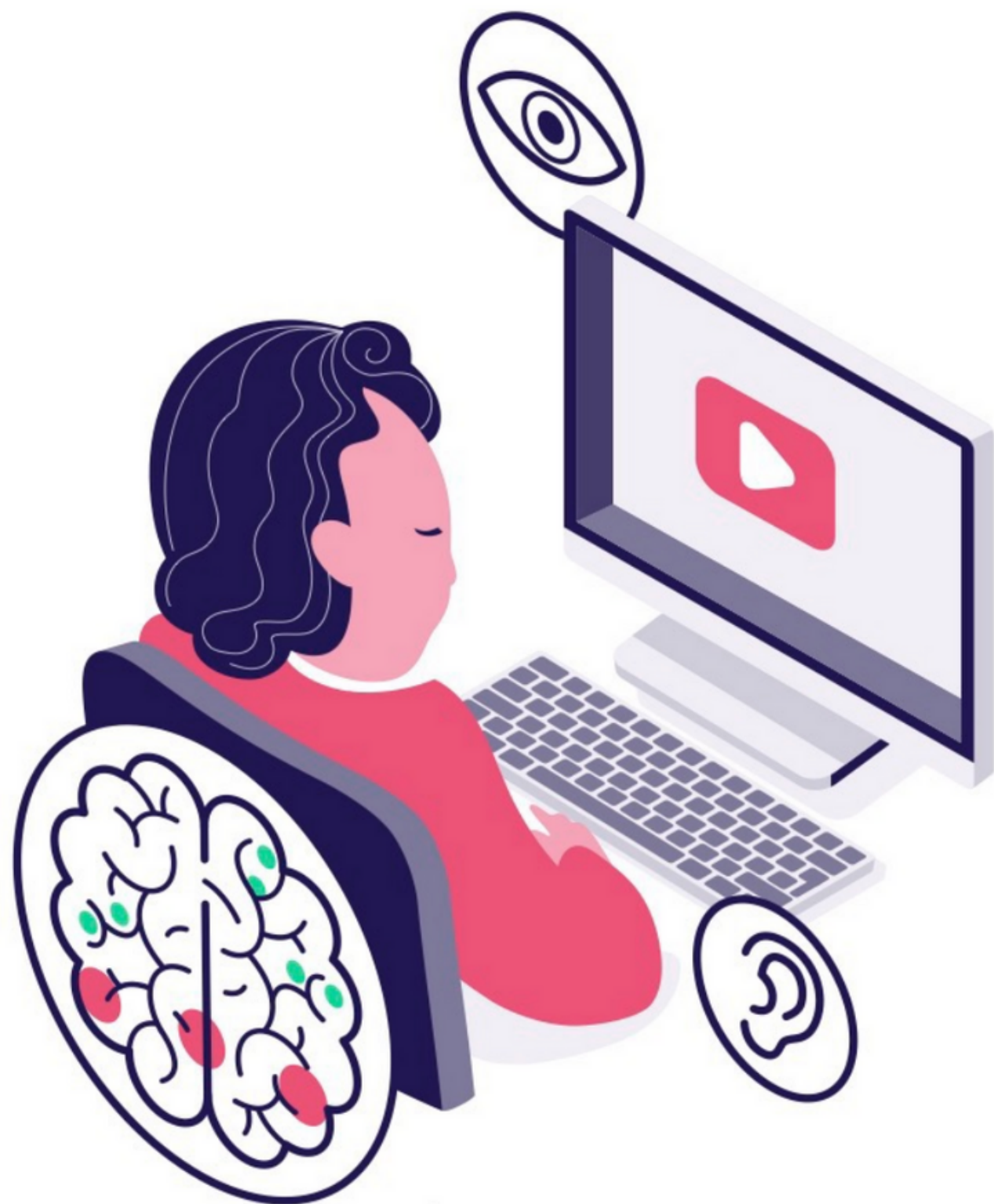
Still, as **human beings** we harbour a desire  
to feel heard, to feel connected through  
our stories.



# Vision

We believe that we can achieve more through interaction. Because a true **dialogue**, is what really connects us.

**Create. Interact. Connect.**



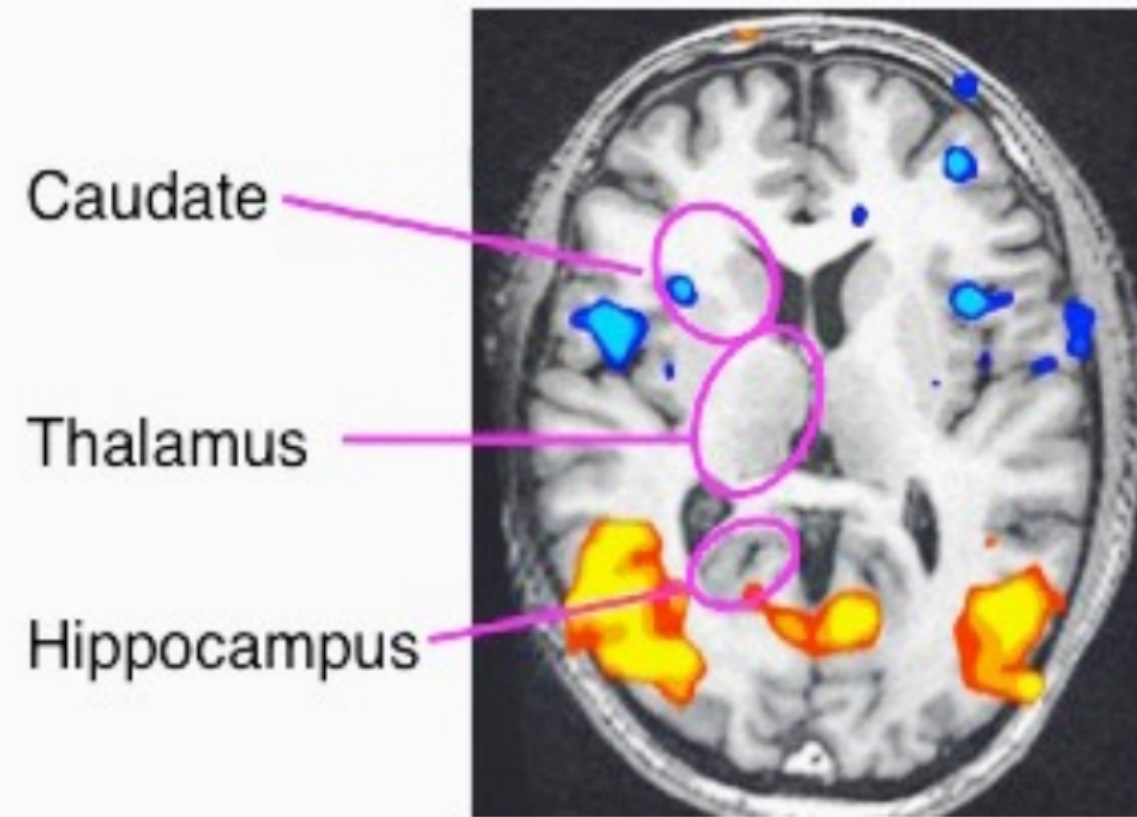
Linear



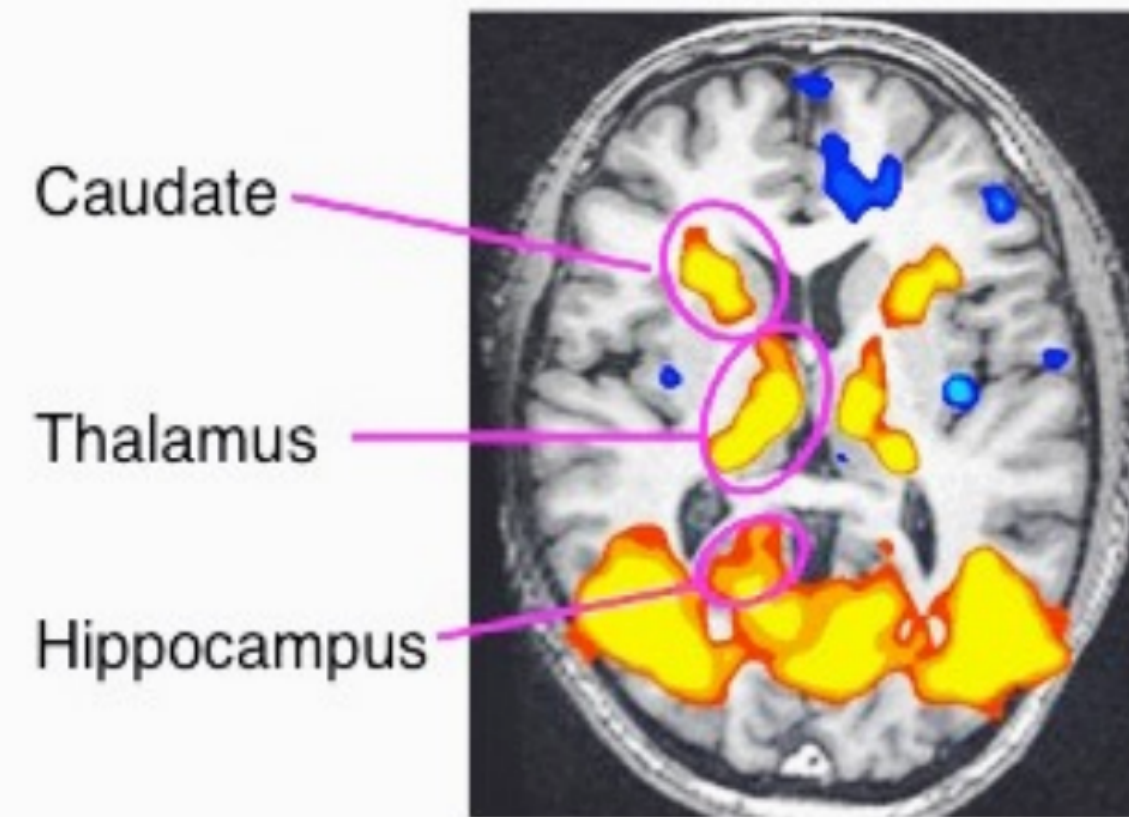
Interactive

vs

## Passive exposure



## Interactive play





**more memorable**



**engagement rate**



**conversion uplift**

# Next level storytelling

With the interactive video platform Ivory, we take storytelling to the next level. And we help organisations engage in **high-impact interactions** with their audience.

Jack & Charlie  
RESULTS-DRIVEN VIDEO AGENCY



# Our solution



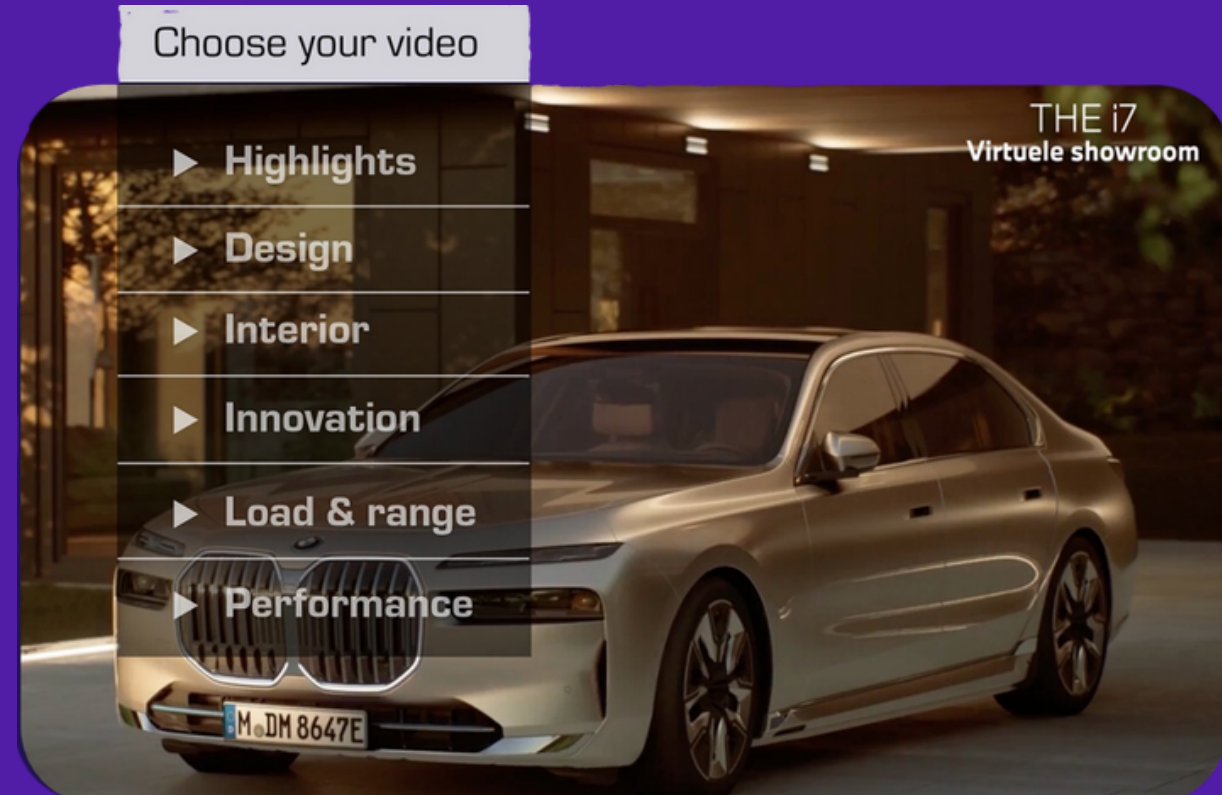
The ultimate toolbox for **interactive video**





# Clickables

Add buttons and hotspots to enable the viewer to easily navigate through the video or to an external website.



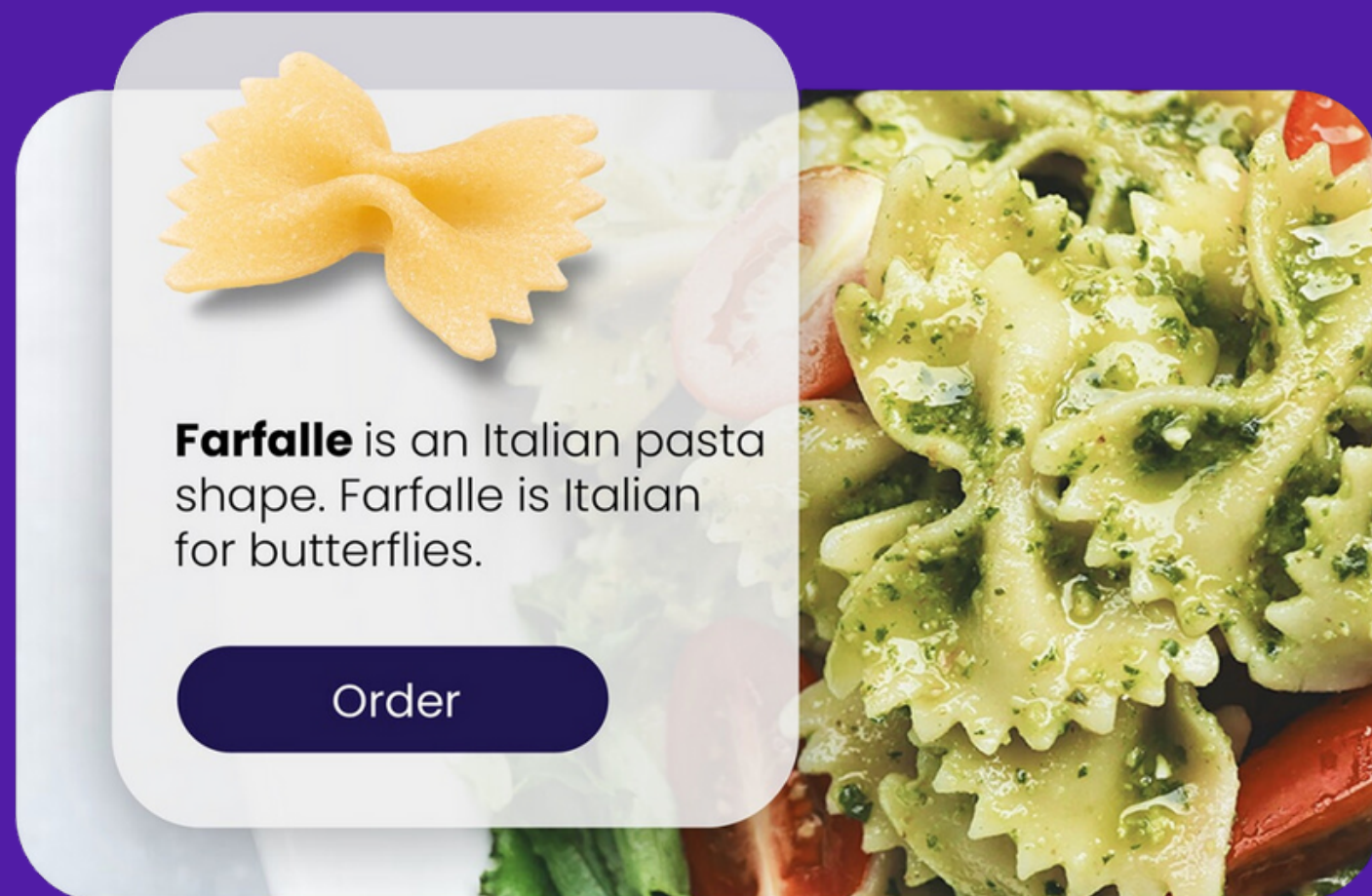
# Navigation

Skip certain parts or repeat them?  
Add chapters and menus so your audience can easily navigate through your video.



# Branching

At strategic moments, present the viewer with a choice: A or B? This way, each viewer takes their own route through the video.



**Farfalle** is an Italian pasta shape. Farfalle is Italian for butterflies.

Order



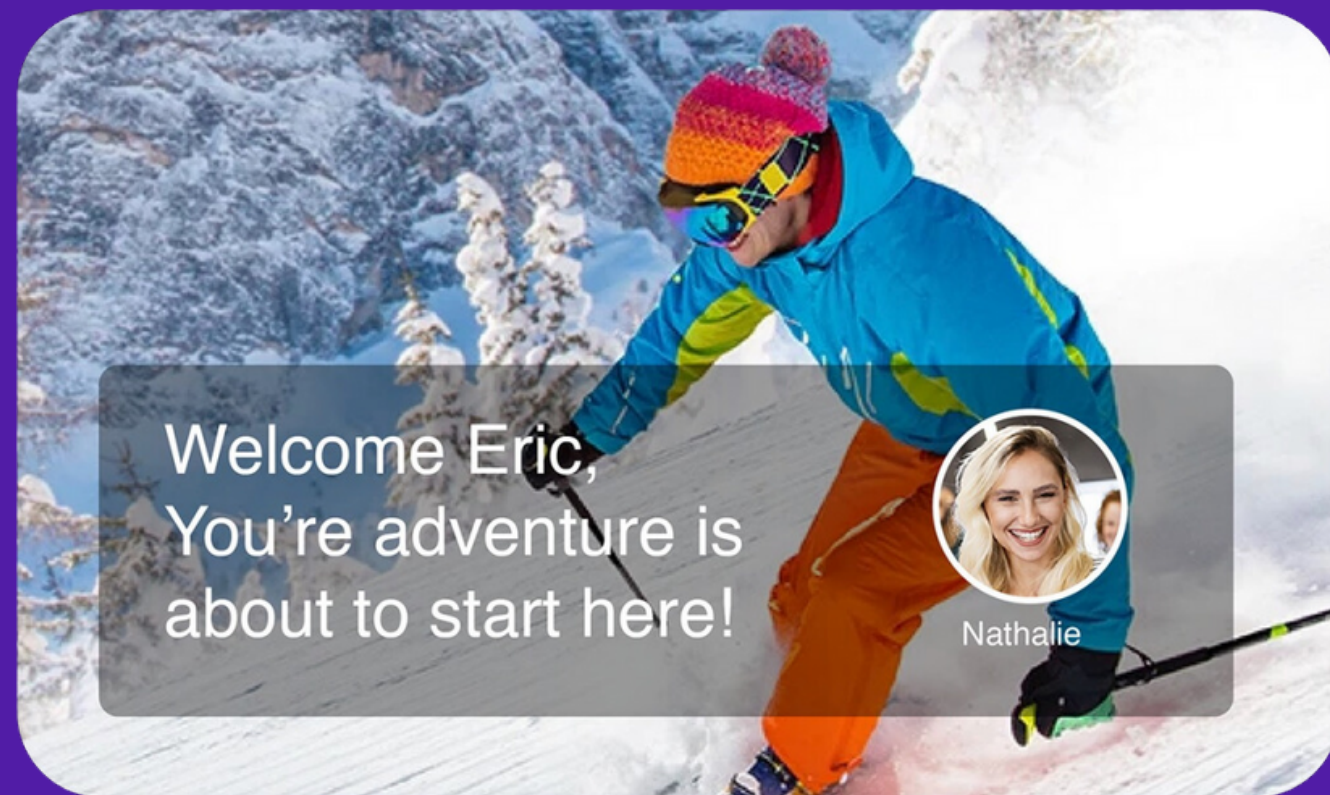
# Overlays

Add an interactive layer to your video with clickable elements such as a pop-up, contact form or link to your website.



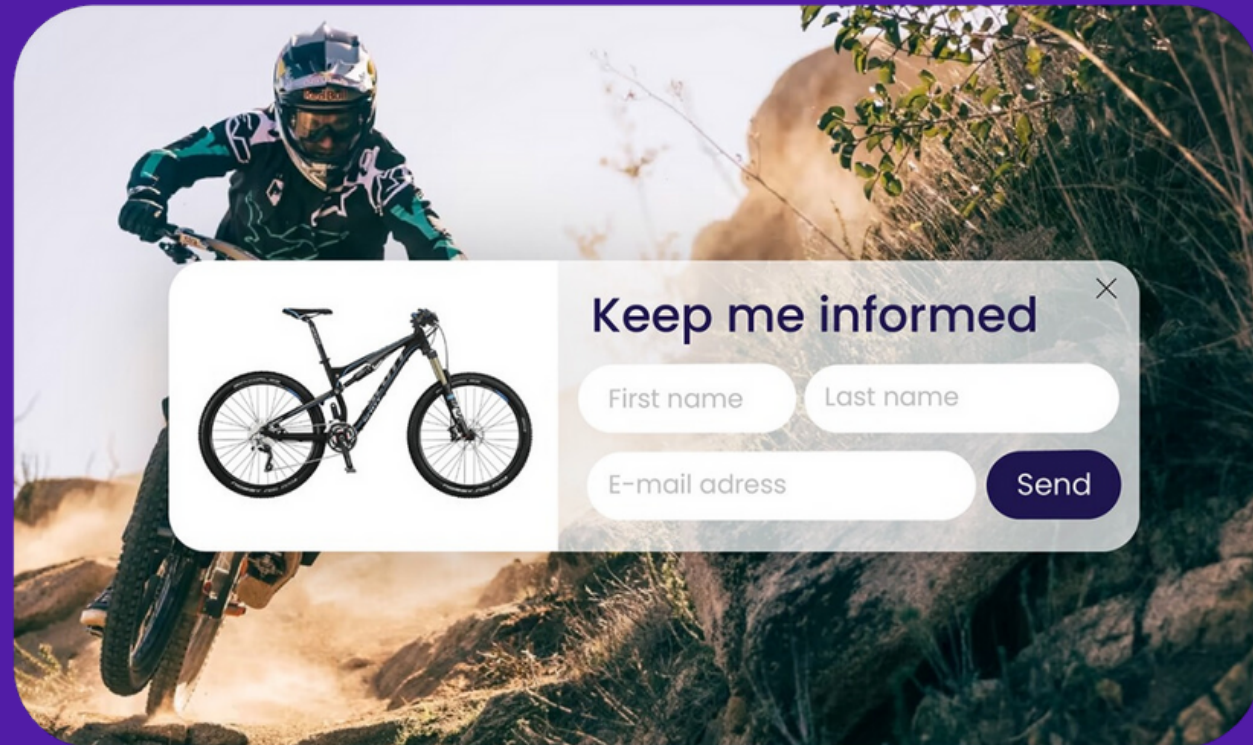
# Gamification

Quizzes, polls, surveys. Gamification increases viewer engagement and therefore the impact of your video



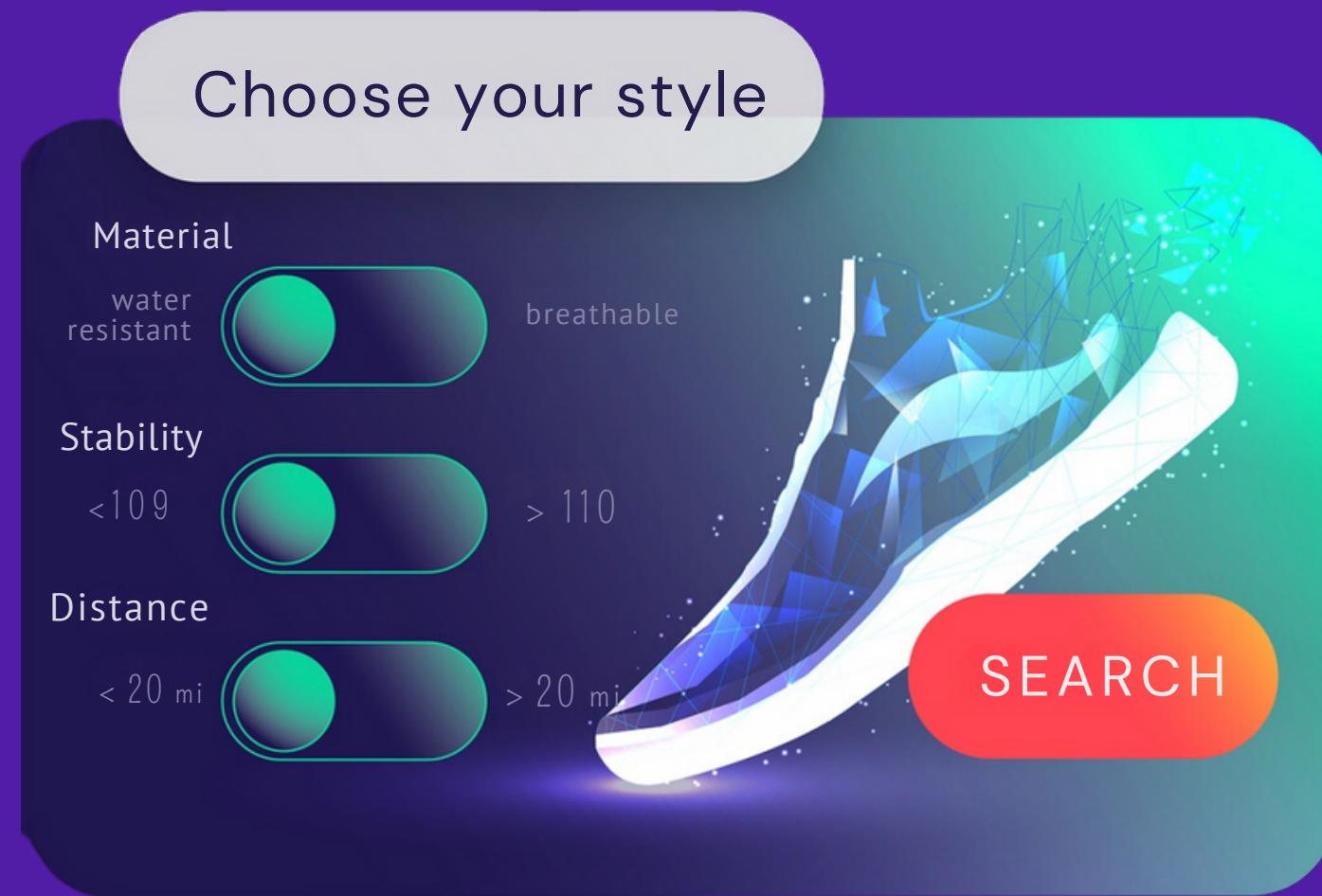
# Personalisation

Offer every viewer a unique viewing experience by adding personalised texts, audio, images or scene segmentation.



# Lead Generation

Video as a marketing tool? Absolutely!  
Add forms or form fields, collect leads  
and forward them to your favourite  
CRM.



# Conditional Logic

Add if/then logic to create a specific action sequence that allows the viewer to see only relevant scenes.



**Marketing**

**E-Learning**

**Explainers**

**Marketing**

**E-Learning**

**Explainers**

**USE CASE**

**Guided Selling**

**Marketing**

**E-Learning**

**Explainers**

**USE CASE**

**Scenario Based Learning**

**Marketing**

**E-Learning**

**Explainers**

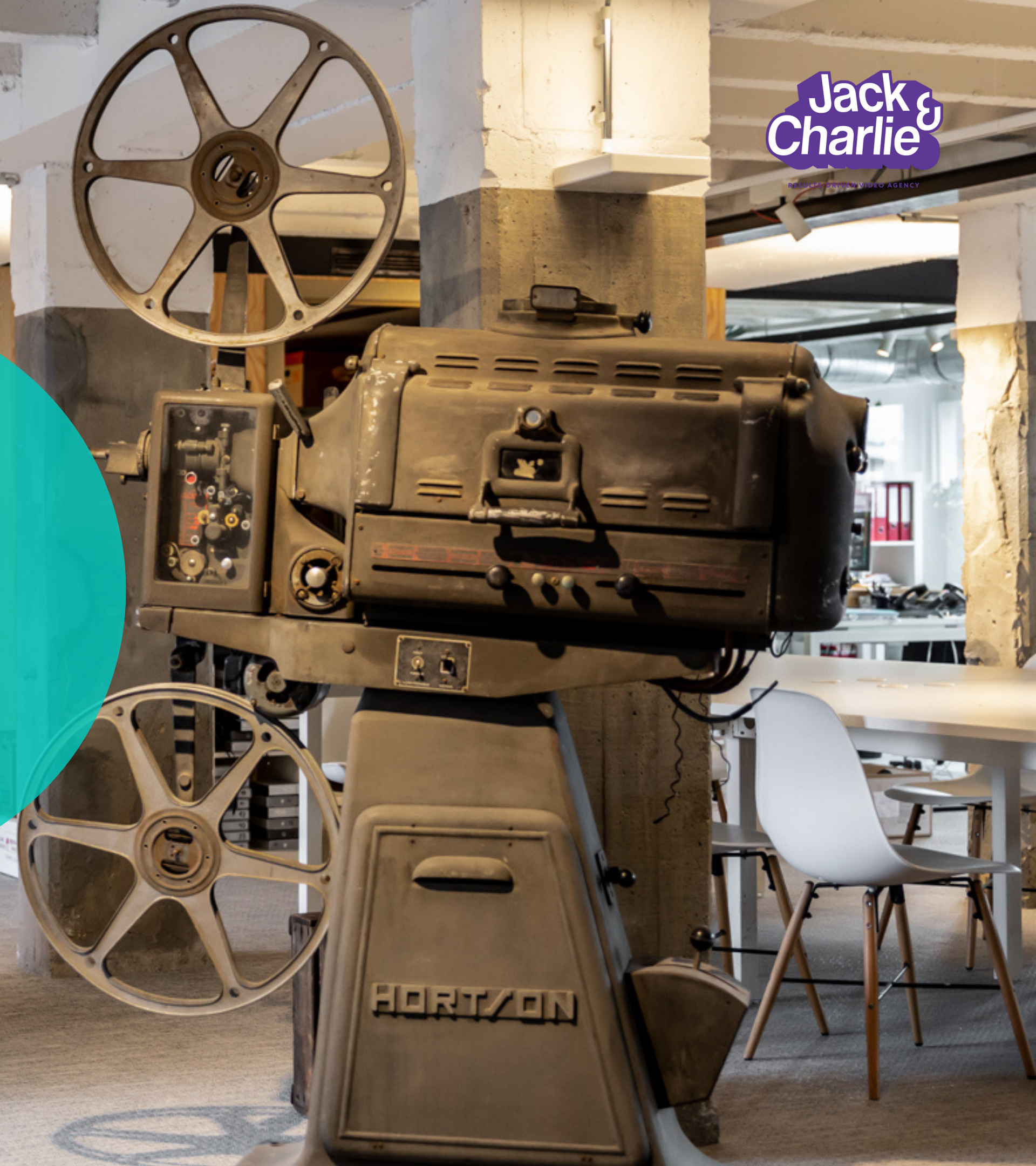
**USE CASE**

**Assembly Instructions**

MARKETING

# Guided Selling

*"A showroom experience,  
from the comfort of your own home"*



## USE CASE

# Guided Selling

- Mid-Funnel Marketing (consideration stage)
- Guidance & Control to explore freely
- Optimised UX for Mobile and Desktop devices
- In-video CTA
- Data-Driven
- Localisation
- Dynamic Pricing



## BENEFITS

# Guided Selling

- ✓ Increase engagement
- ✓ Boost conversion
- ✓ Hyper-Relevant
- ✓ Insight into viewing and clicking behaviour
- ✓ External Dashboarding & CRM connection



CASE STUDY

**BMW**



created by *Mayster*



**Discover case**



**E-LEARNING**

# Scenario Based Learning

*“Immersive learning environment that mirrors real-life situations and decision making.”*



## USE CASE

# Scenario Based Learning

- Branching scenarios & decision points
- Audio-visual feedback
- Assessment & Scoring
- Multilingual



## BENEFITS

# Scenario Based Learning

- ✓ Active engagement
- ✓ Better understood and remembered
- ✓ Learning at your own time and pace
- ✓ Insight into viewing and clicking behaviour
- ✓ A smart and efficient way to make learning fun!



## TRENDS

# Educational Technology

1. Immersive Learning Experiences
2. Video-Based Learning
3. Scenario-Based Learning (SBL)
4. Distance Education
5. Data Analysis & Optimisation
6. Adaptive Learning
7. Gamification



CASE STUDY

# Professional Open Youth Work Europe

created by Goldfizzh

#POYWWE

Professional Open Youth Work in Europe

interactive e-learning platform



**Discover case**

**EXPLAINERS**

# Assembly Instructions

*"Say goodbye to bulky technical  
instruction manuals."*



**Jack &  
Charlie**

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**Dega**  
RESULTS-DRIVEN VIDEO AGENCY

## USE CASE

# Assembly Instructions

- Automated self-service
- Anytime, anywhere
- Easy navigation through chapters
- Auto-pause & Replay
- Direct support (only) when needed
- E.g. WhatsApp for Business



## BENEFITS

# Assembly Instructions

- ✓ Fewer customer service calls
- ✓ Identify bottlenecks by measuring usage patterns
- ✓ Measure customer satisfaction
  - ✓ Net Promoter Score (NPS)
  - ✓ Customer Effort Score (CES)
- ✓ Gain valuable customer feedback
  - ✓ E.g. TrustPilot





CASE STUDY

# Zonweringfabriek

created by Visualchefs



**Discover case**

**Wanna go  
interactive?**

**Ask us for a free  
quote**

**[hello@jackandcharlie.be](mailto:hello@jackandcharlie.be)**

**+32 16 230 110**



**Jack &  
Charlie**

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